

Message Text

UNCLASSIFIED

PAGE 01 LAGOS 10676 201024Z

11

ACTION COME-00

INFO OCT-01 AF-10 ISO-00 EB-07 RSC-01 /019 W

----- 040488

R 191706Z NOV 74

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC 6883

UNCLAS LAGOS 10676

E.O. 11652: N/A

TAGS: ENRG, BEXP, BMEP, NI

SUBJECT: MAJOR PROJECT- NIGERIAN EXPORT REFINERIES

1. DURING VISIT TO MINISTRY OF MINES AND POWER (MMP) EMBOFF AND VISITING MEPD PROJECT OFFICER MET WITH O.A. OKANLA, ACTING DEPUTY DIRECTOR OF PETROLEUM RESOURCES (AND PERMANENT CHIEF ENGINEER OF FIELD OPERATIONS DIVISION). WE ASKED OKANLA ABOUT CURRENT STATUS OF EXPORT REFINERIES REFERRED TO IN GEN. GOWON'S NATIONAL DAY ADDRESS OCTOBER 1.

2. EMBASSY WAS ALREADY AWARE THAT TENNECO AND ASHLAND OIL HAD MADE PROPOSALS, AND OKANLA CONFIRMED THAT OTHER FIRMS (THOUGH HE WOULD NOT BE MORE EXPLICIT) HAVE ALSO APPROACHED MMP. BECAUSE PROPOSALS VARY CONSIDERABLY MMP HAS RECENTLY PREPARED CHECK-LIST OF CRITERIA- THOUGH VERY GENERAL - FOR ESTABLISHING REFINERY (COPY BEING HAND-CARRIED).

3. ACCORDING TO OKANLA, MMP ANTICIPATES TWO EXPORT REFINERIES OF 200,000 BBL/D EACH. MMP WILL SOON GO THROUGH SHORTLIST PROCEDURE AND THEN CHOOSE TWO PARTNERS FROM SHORTLIST. MMP APPARENTLY HAS ALREADY CHOSEN SITE FOR ONE REFINERY (THOUGH THIS WAS NOT SPECIFIED IN CRITERIA), WHICH WOULD BE AT OKRIKA ON BONNY RIVER ADJACENT TO EXISTING REFINERY (I.E. RIVERS STATE) THE SECOND EXPORT REFINERY WILL POSSIBLE BE IN SOUTHEAST STATE, MIDWESTERN.

3. HE WAS NOT SPECIFIC REGARDING TIMETABLE OF DECISIONS, BUT WHEN WE ASKED WHETHER THERE WAS STILL TIME FOR ADDITIONAL PROPOSALS, WE WERE AGAIN SURPRISED THAT HE HAD TO STOP AND THINK

UNCLASSIFIED

PAGE 02 LAGOS 10676 201024Z

AND THEN PICK UP THE PHONE TO CHECK WITH SOMEONE. AFTER

A BRIEF PHONE CONVERSATION HE CONCLUDED THAT THERE STILL WAS TIME, THOUGH THIS WOULD HAVE TO TAKE PLACE SOON.

5. OF FURTHER INTEREST WAS FACT THAT MMP SEEMS TO BE LOOKING FOR ACROSS-THE-BOARD TURNKEY-TYPE CONSORTIA TO INCLUDE TECHNICAL OPERATING PARTNER (INVESTOR) WITH MARKETING CAPABILITY, DESIGN CONSTRUCTION FIRM, AS WELL AS PROVISION FOR MANPOWER TRAINING, START UP AND MANAGEMENT AT EARLY STAGES (NIGERIANIZATION TO FOLLOW). HYACKAGE DEAL OF THIS TYPE WILL BE MORE EXPEDITIOUS. THIS LEAVES OPEN POSSIBLE ROLE FOR COMMERCE MEPD IN ENCOURAGING CONSORTIUM APPROACH ON PROJECT.

6. WHEN WE MENTIONED TENNECO PROPOSAL OKANLA SEEMED TO IDENTIFY THE COMPANY WITH LNG MORE THAT THE EXPORT REFINERY AND AGAIN SAID THAT MMP LOOKING FOR PARTNER WITH MARKETING NETWORKS IN PETROLEUM (NOT GAS) PRODUCTS.
REINHARDT

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: EXPORTS, REFINERIES, PETROLEUM REFINING
Control Number: n/a
Copy: SINGLE
Draft Date: 19 NOV 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974LAGOS10676
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740335-0757
From: LAGOS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741132/aaaabakm.tel
Line Count: 78
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 14 NOV 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <14 NOV 2002 by boyleja>; APPROVED <19-Nov-2002 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT- NIGERIAN EXPORT REFINERIES
TAGS: ENRG, BEXP, NI
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005